

# Engineering a \$100B Paradigm Shift: Economic and System Drivers to Interoperability Innovation

Thomas Hedberg, Jr., P.E.

Systems Integration Division, Engineering Laboratory  
National Institute of Standards and Technology

Global Product Data Interoperability Summit, Tempe Arizona

20 September 2017

# DISCLAIMER

- Identification of commercial systems does not imply recommendation or endorsement by NIST
- Identified commercial systems are not necessarily the best available for the purpose

Supplemental graphics used in this presentation were provided by PRESENTERMEDIA

# Who am I?

- Education

- **Purdue University**, *B.S., Aeronautical and Astronautical Engineering*, Dec. 2005, concentration on Design and Dynamics & Control
- **The Pennsylvania State University**, *M.S., Engineering Management*, Aug. 2014, concentration on Systems Engineering
- **Virginia Polytechnic Institute and State University**, *Ph.D. Candidate*, Industrial and Systems Engineering

- Current NIST Role

- Project Manager of the Digital Thread for Smart Manufacturing project in the Smart Manufacturing Operations Planning and Control program
- Co-Leader of the Smart Manufacturing Systems Test Bed

- Industry Roles

- Voting Member of the American Society of Mechanical Engineers (ASME) Y14.37, Y14.41, and Y14.41.1 subcommittees from the ASME Y14 suite of standards
- Co-Chair and Americas Lead for the Visualization Working Group for LOTAR International



## Bottom Line Up Front (B.L.U.F.)

Cyber-physical infrastructures  
enabled by linked-data and  
system-thinking would save  
the U.S. manufacturing  
\$100 Billion annually

# Presentation Overview

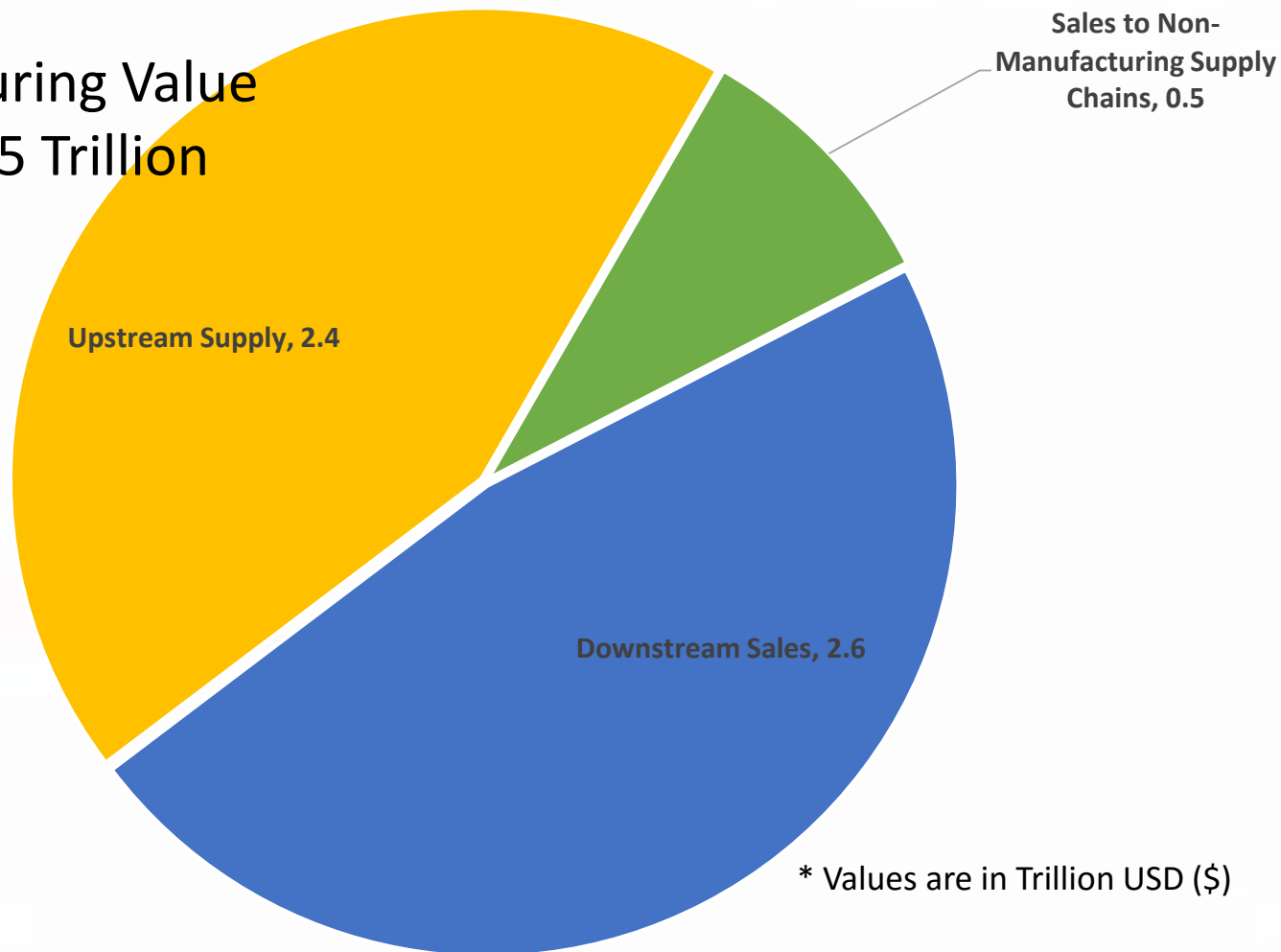
- Economy of manufacturing in the United States
- Industry problems and needs in the context of interoperability
- Recommendations and solutions for ushering in the future of Interoperability Innovation

# Manufacturing Economy

It's rising and bigger than you think!

# Manufacturing is $\frac{1}{3}$ of the U.S. Economy

Total Manufacturing Value  
Chain of ~\$5.5 Trillion



\* Values are in Trillion USD (\$)

MAPI Foundation. (2017, Accessed: 2017-08-21). Myth-Busting American Manufacturing.  
Retrieved from <http://www.webcitation.org/6t5loctUk>

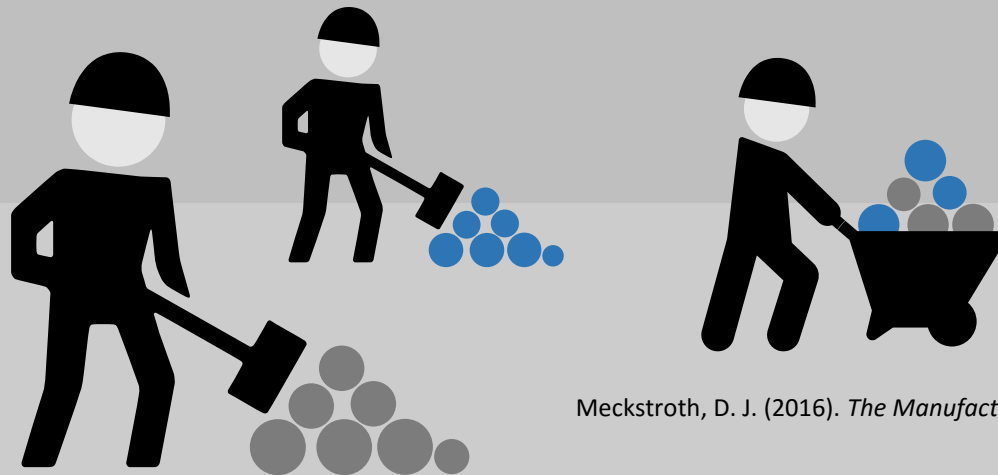
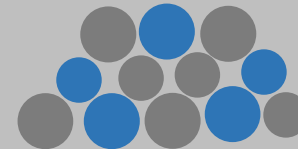
Thomas Hedberg - Global Product Data Interoperability Summit - 20 Sept 2017



## Upstream Supply

1.27 Million FTE jobs are  
attributed to mining and raw  
material processing

Mining and raw  
material processing  
accounts for \$431  
Billion in Value-Add



Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA: <http://www.webcitation.org/6t5ljO4ba>.

Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNag>

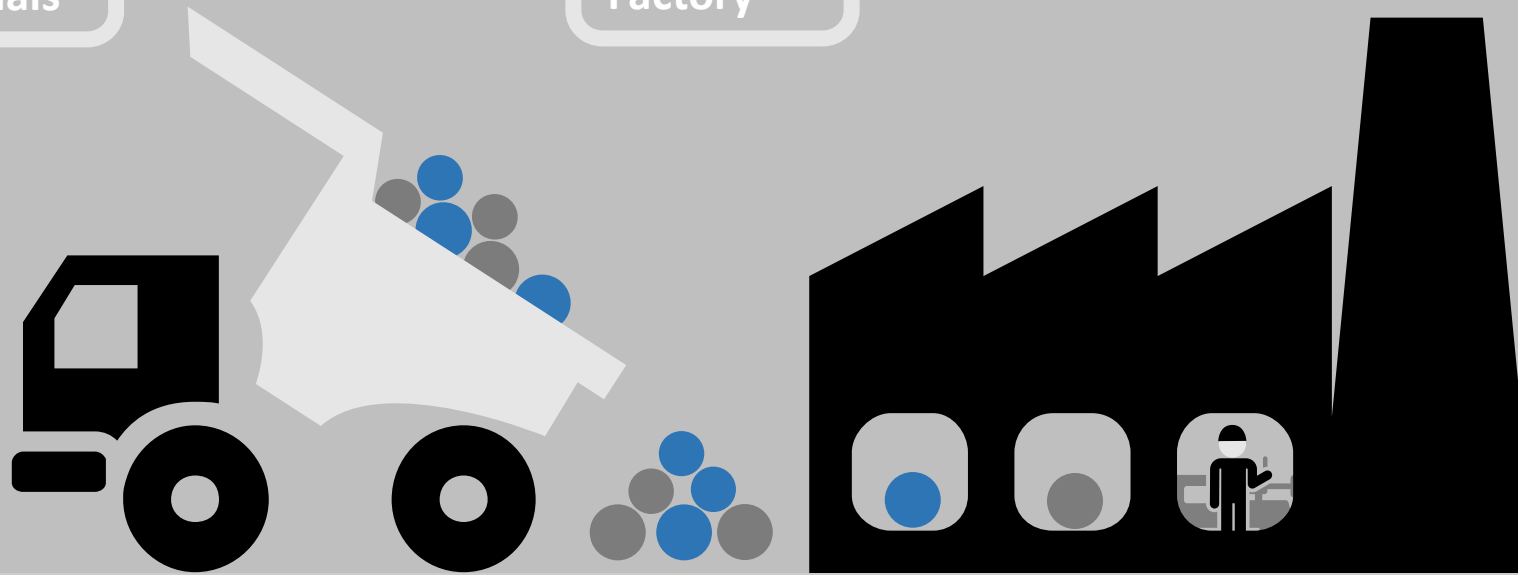


Wholesale and Retail  
trade account for  
\$281 Billion and 1.76  
Million FTE jobs

**Materials**

Pre-production  
manufacturing  
accounts for \$396  
Billion and 2.62  
Million FTE jobs

**Factory**



In total, Supply Chain domestic industry production  
provides a \$2.4 Trillion value-add spread across all  
industries of the economy

Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA:  
<http://www.webcitation.org/6t5ljO4ba>.

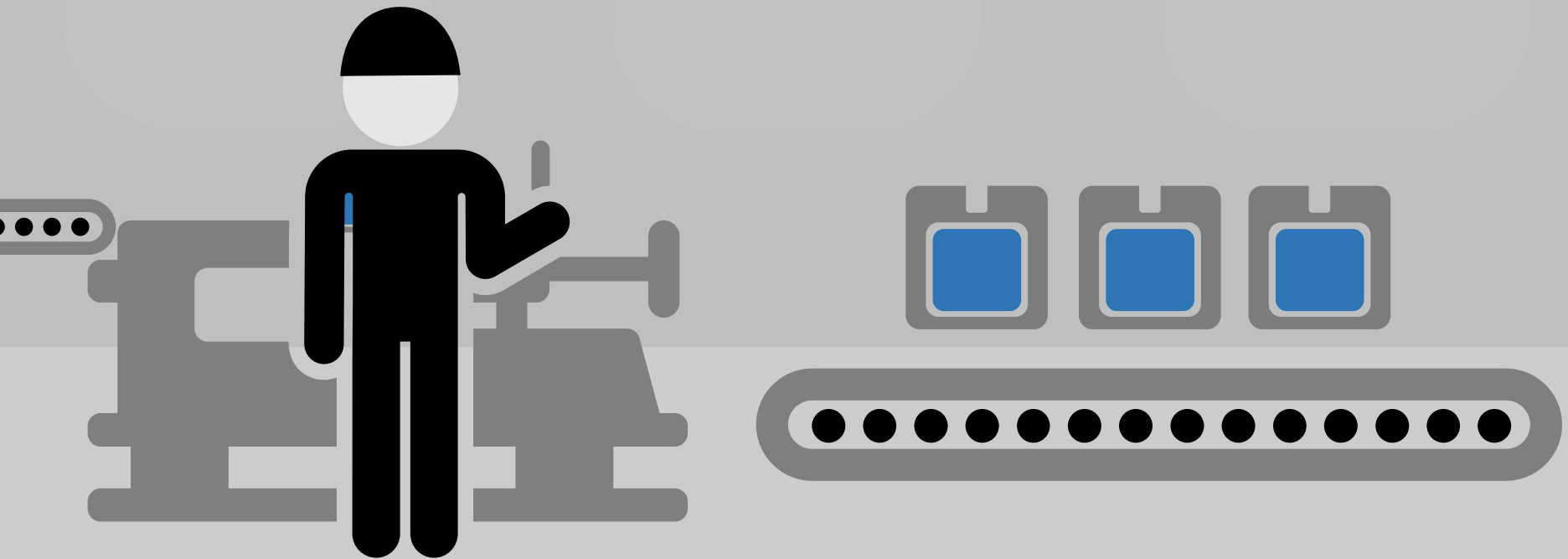
Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNag>

Production  
manufacturing adds  
\$1.057 Trillion in  
value to the economy

**Production**

Production  
manufacturing  
provides demand  
for 6.15 Million  
FTE jobs

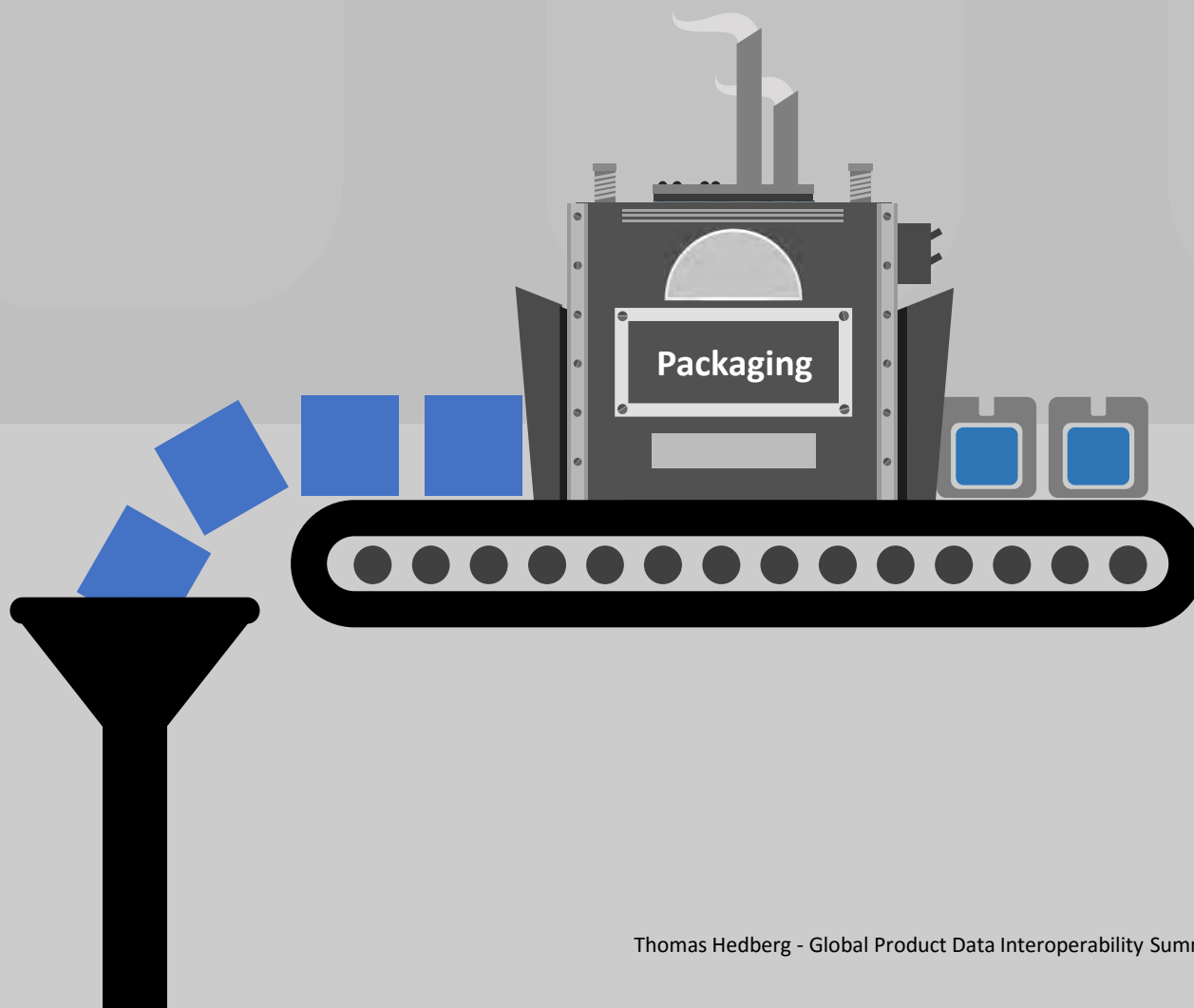
**Production  
Line**



Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA: <http://www.webcitation.org/6t5ljO4ba>.

Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNag>

## Downstream Sales





## Wholesale Distribution

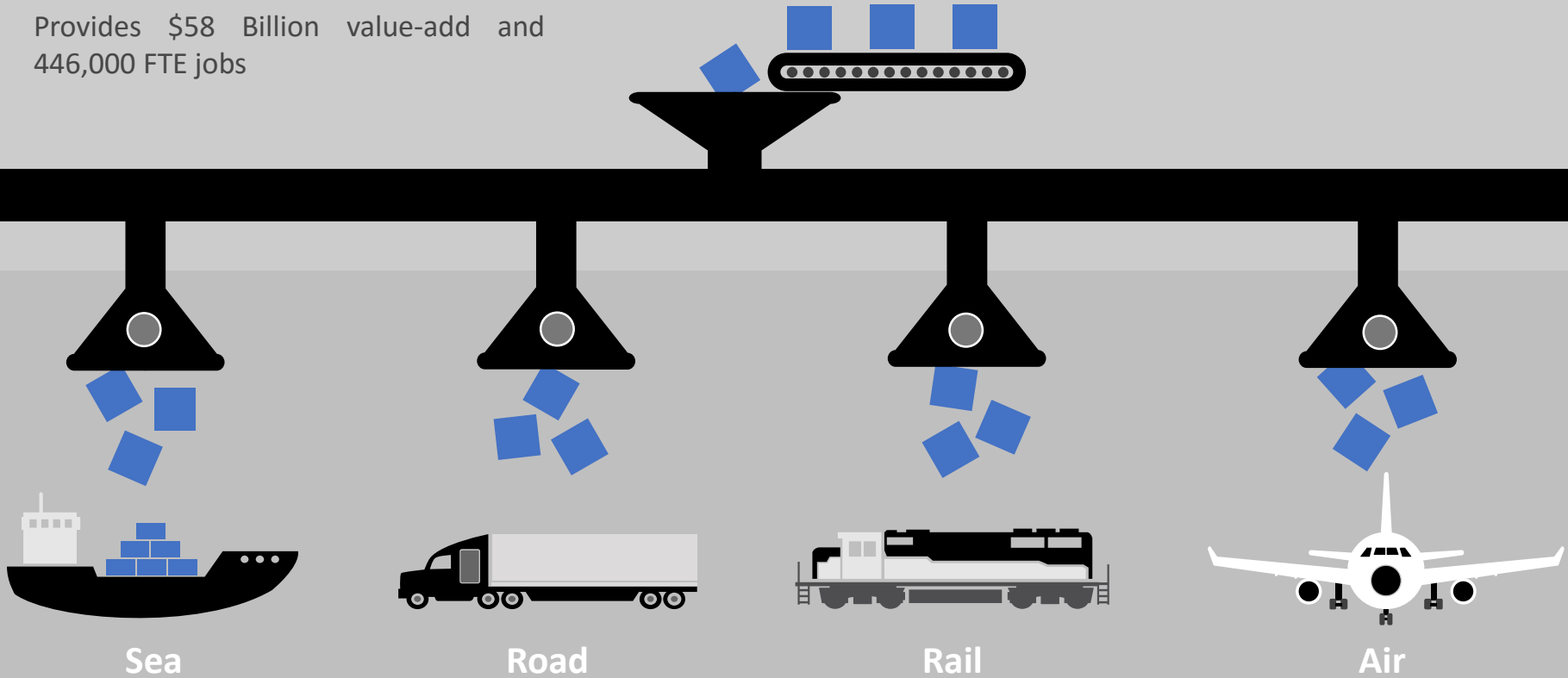
Wholesale distribution adds  
\$496 Million of value and  
2.83 Million FTE jobs to the  
economy

Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA:  
<http://www.webcitation.org/6t5ljO4ba>.

Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNag>

## Transportation

Provides \$58 Billion value-add and  
446,000 FTE jobs



Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA:  
<http://www.webcitation.org/6t5ljO4ba>.

Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNag>



Retail distribution  
add \$719 Million of  
value and 12.11  
Million FTE jobs to  
the economy

**Distribution**

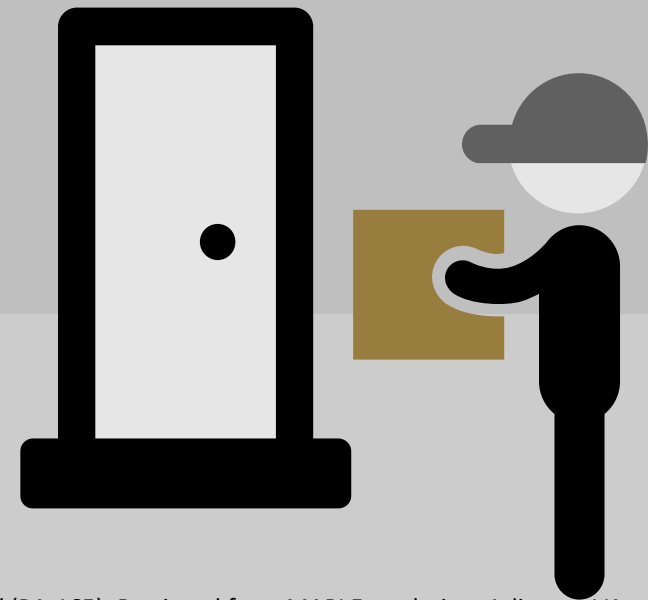
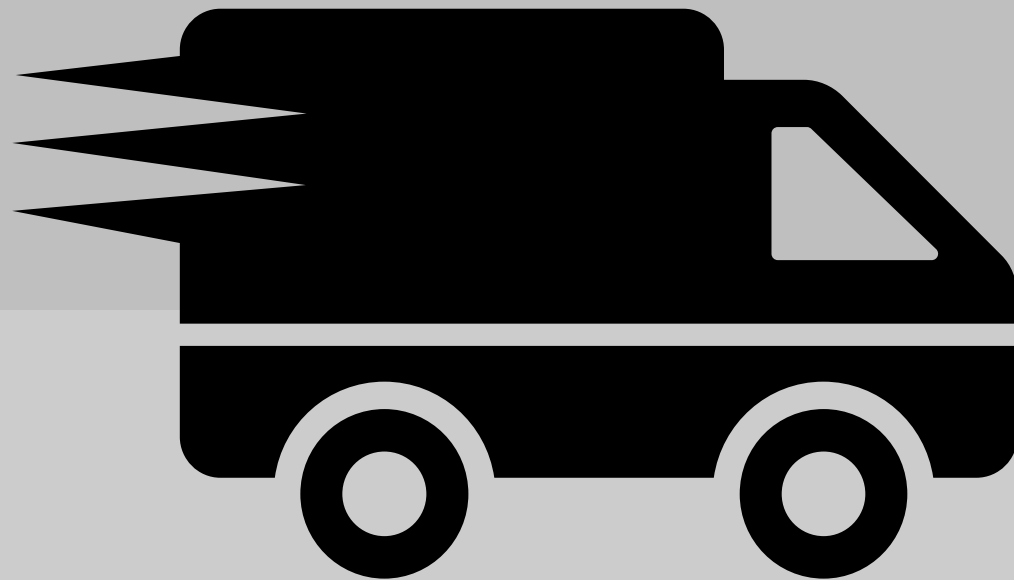
Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA: <http://www.webcitation.org/6t5IjO4ba>.

Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNg>

## Services

Professional and support  
services related to  
manufacturing add \$252 Billion  
of value and 1.94 Million FTE  
jobs to the economy

## Support

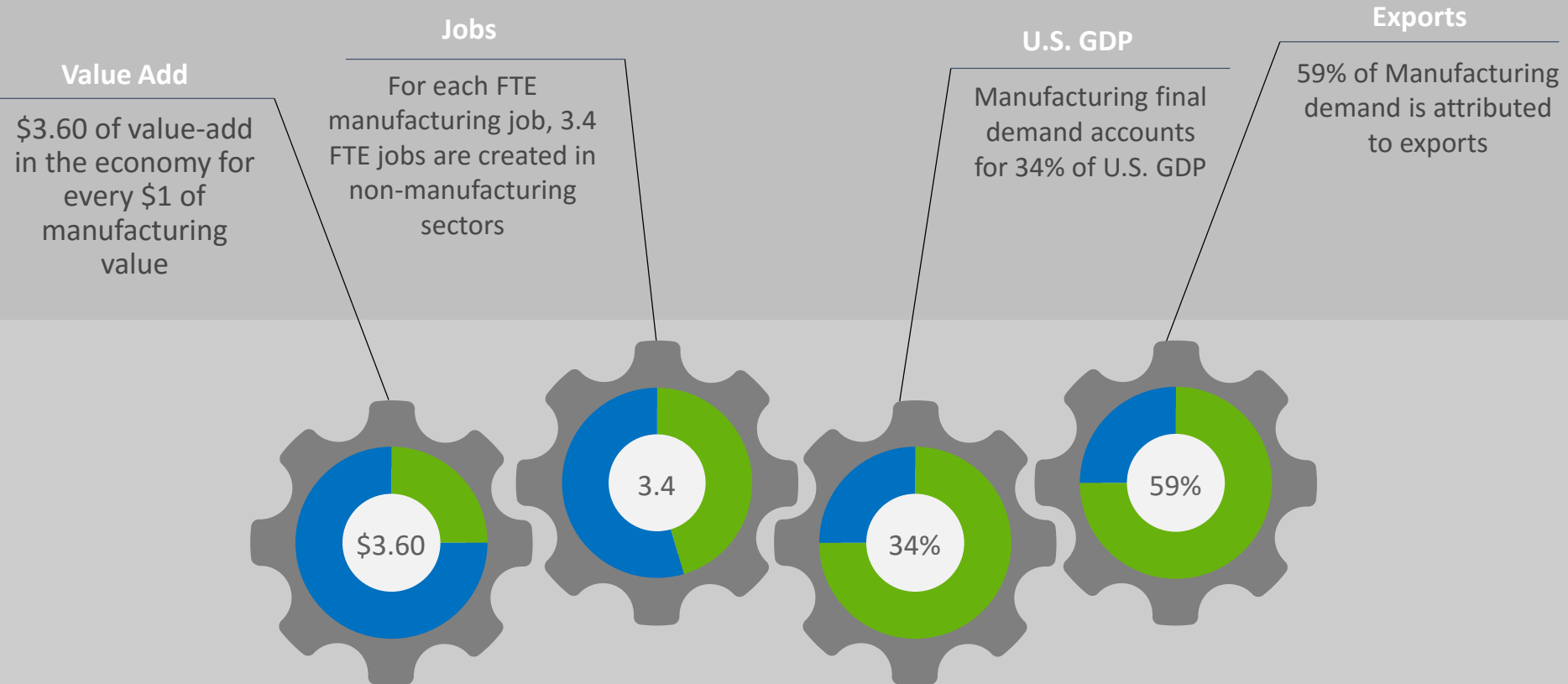


Meckstroth, D. J. (2016). *The Manufacturing Value Chain is Much Bigger Than you Think!* (PA-165). Retrieved from MAPI Foundation, Arlington VA:  
<http://www.webcitation.org/6t5ljO4ba>.

Torpey, E. (2014, Accessed: 2017-08-21). Got skills? Think manufacturing. Retrieved from <http://www.webcitation.org/6t7hUZNag>



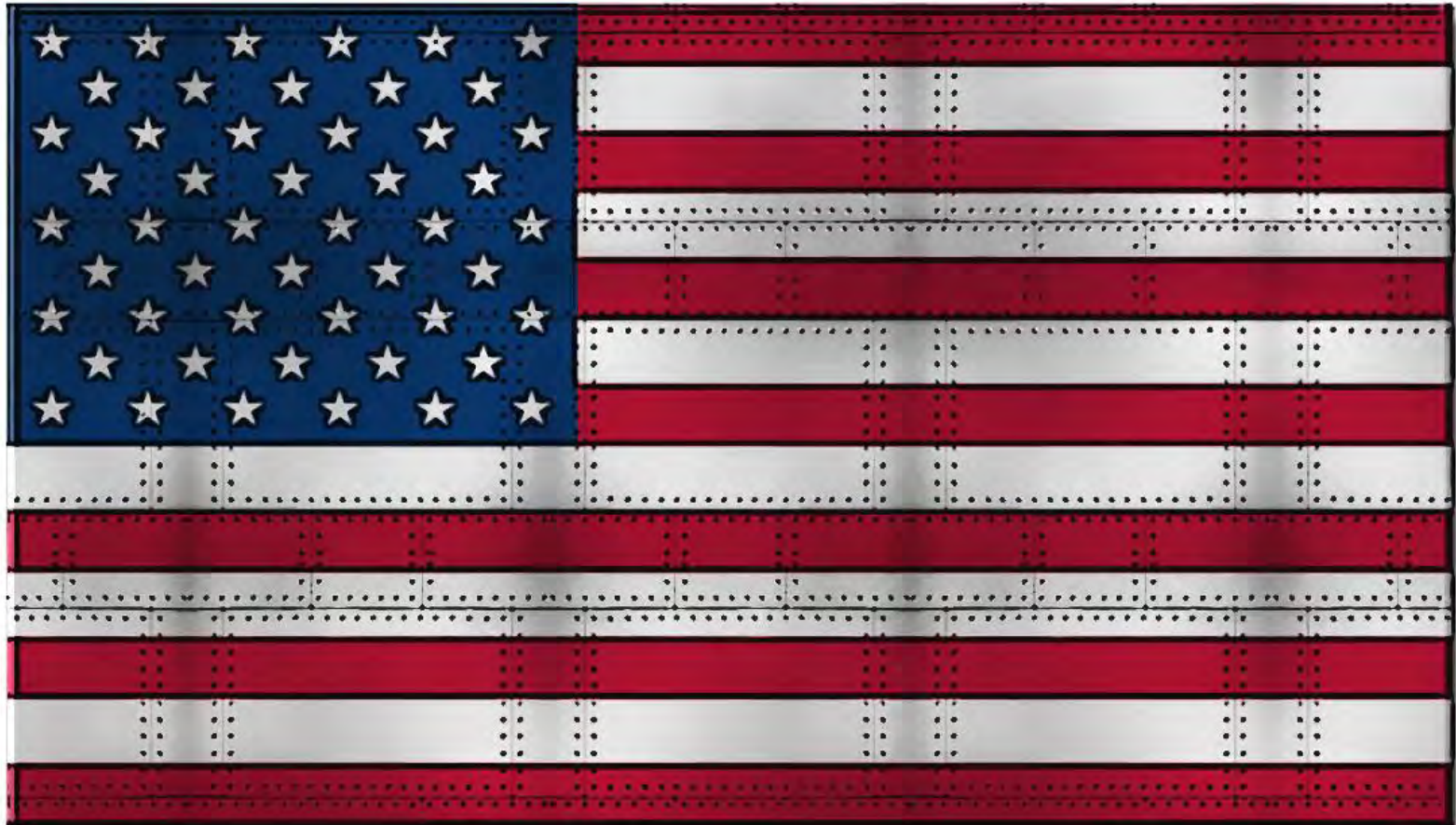
# Multiplier Effect



Meckstroth, D. J. (2017, Accessed: 2017-08-21). A New Model for Manufacturing's Multiplier Effect. Retrieved from <http://www.webcitation.org/6t5lw6KtP>

Giffi, C., Rodriguez, M. D., & Mondal, S. (2017). *A look ahead: How modern manufacturers can create positive perceptions with the US public*. Retrieved from Washington DC: <http://www.webcitation.org/6t5Jrgh83>

# Productivity Growth



MAPI Foundation. (2015, Accessed: 2017-08-21). Facts About Modern Manufacturing. Retrieved from <http://www.webcitation.org/6t5JUs9ye>

# Interoperability Problems and Needs

A different perspective than the status quo

“We have reached the  
fundamental limits of  
what our [tools] and  
processes can handle”

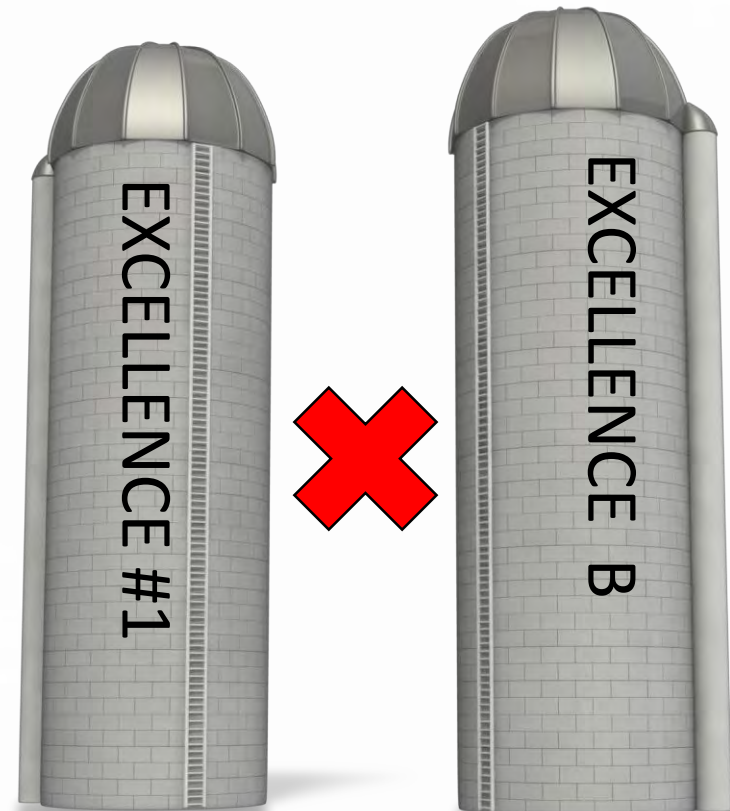
Dr. William C. Regli

Past Acting Director, Defense Sciences Office (DSO),  
Defense Advanced Research Projects Agency (DARPA)



# Data and System Interoperability

- Models are simply representations of products, but considered the authoritative sources
- Point-to-Point interoperability is not enough
- Engineering thought processes are applied to data and systems instead of data-science thought processes



# Data and System Interoperability

- Need connected systems and linked-data federated across enterprises
- Less than 37% of the US Public understands data analytics, but US Manufacturing Executives rank “predictive analytics” as the most important future technology <sup>1</sup>
- Enhanced sensing and monitoring, seamless transmission of digital information, and advances in analyzing data and trends would save manufactures \$30 Billion annually <sup>2</sup>



1. Giffi, C., Rodriguez, M. D., & Mondal, S. (2017). *A look ahead: How modern manufacturers can create positive perceptions with the US public*. Retrieved from Washington DC: <http://www.webcitation.org/6t5Jrgh83>

2. Anderson, G. (2016). *The Economic Impact of Technology Infrastructure for Smart Manufacturing* (NIST Economic Analysis Briefs 4). Retrieved from Gaithersburg MD: <http://nvlpubs.nist.gov/nistpubs/eab/NIST.EAB.4.pdf>

# Viewpoints Interoperability



- Context varies based on the phase of the lifecycle (e.g., design, manufacturing, quality)
- Context varies based on the level of interaction with data (e.g., systems, operations, enterprises)
- Shape / specification is not enough, behavior and context required too, but all three must be agile and dynamic



# Viewpoints Interoperability



- Stop thinking about data interoperability, think domain interoperability
- Need a normalized method for contextualizing data at different points of the lifecycle
- Forget about the data format and think about the “thing” being represented in the data
- Move out of the weeds of your domain and think about inputs and outputs at the boundary of your domain
- Who needs what information when and who is generating the it?

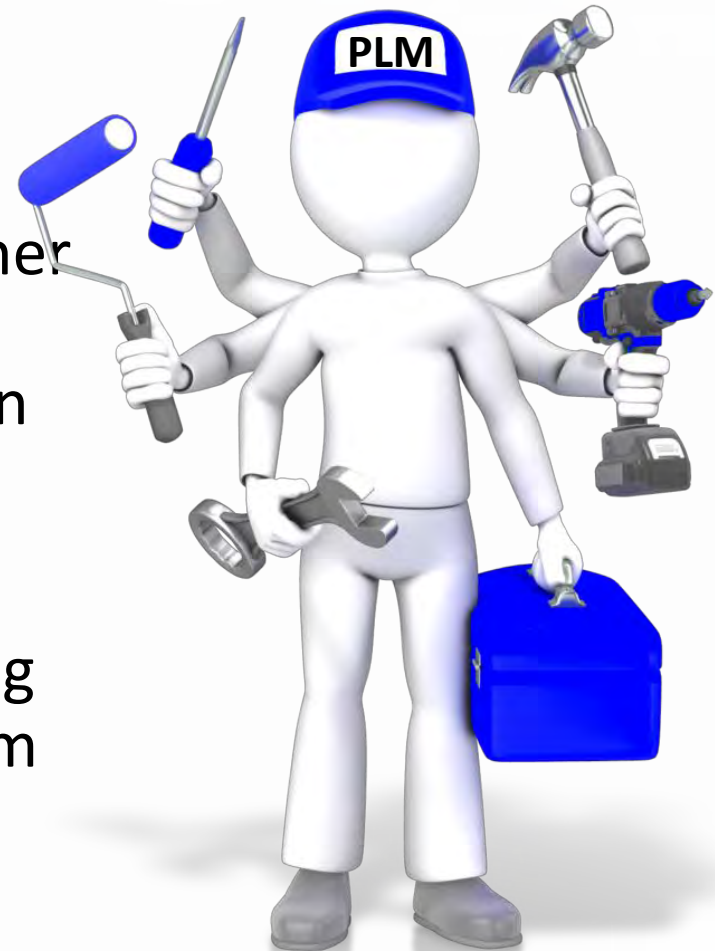
# Product Lifecycle Management (PLM)

- PLM conflated with PDM, MES, ERP
- PLM sold as a tool
- PLM taught as a methodology
- First rule of PLM... “customization”
- Business-driven PLM instead of PLM-driven business



# Product Lifecycle Management (PLM)

- Customization: Stop it!
- One system is not better than another system. One platform is not better than another platform. The best is in what you have already invested!
- Need standard methods for mapping the representations from one system to another in distributed and federated environments



# Trustworthiness and Interoperability



- Inherent distrust between operating units and among supply chain
- Traceability Interoperability
- Authentication, authorization, traceability vs. intellectual property rights

# Trustworthiness and Interoperability

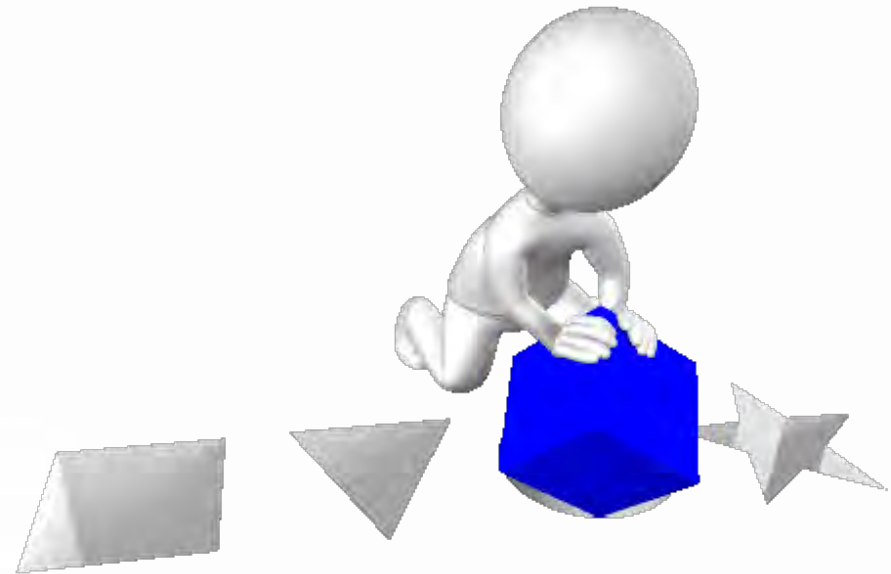


- If you cannot trust your customers and supply chain, then why are you doing business with them?
- Digital signatures and certificates: Trust, but verify!
- Authentication, authorization, and traceability are three pillars of trust that protect intellectual property



# Technologies vs. Standards

- Proprietary technologies and specifications are being pushed to standards without a transfer of technology rights
- No open geometric modeling kernels developed with standards-based information models
- Technology investment and adoption is based on short-term cost / benefit analysis



# Technologies vs. Standards

- Support the new ASME MBE Standards Committee (Fred Constantino, [ConstantinoF@asme.org](mailto:ConstantinoF@asme.org))
- The United States needs an open-standards supported geometry kernel that is developed in the U.S. and/or international standards community
- Evidence shows proprietary standards fail to address the underlying barriers to innovation \*
- Consortia can address critical interoperability issues, Need more public-private partnerships \*



\* Anderson, G. (2016). *The Economic Impact of Technology Infrastructure for Advanced Manufacturing: An Overview* (NIST Economic Analysis Briefs 1). Retrieved from Gaithersburg MD: <http://nvlpubs.nist.gov/nistpubs/eab/NIST.EAB.1.pdf>



# Recommendations for Interoperability Innovation

It's time for a new core of the paradigm

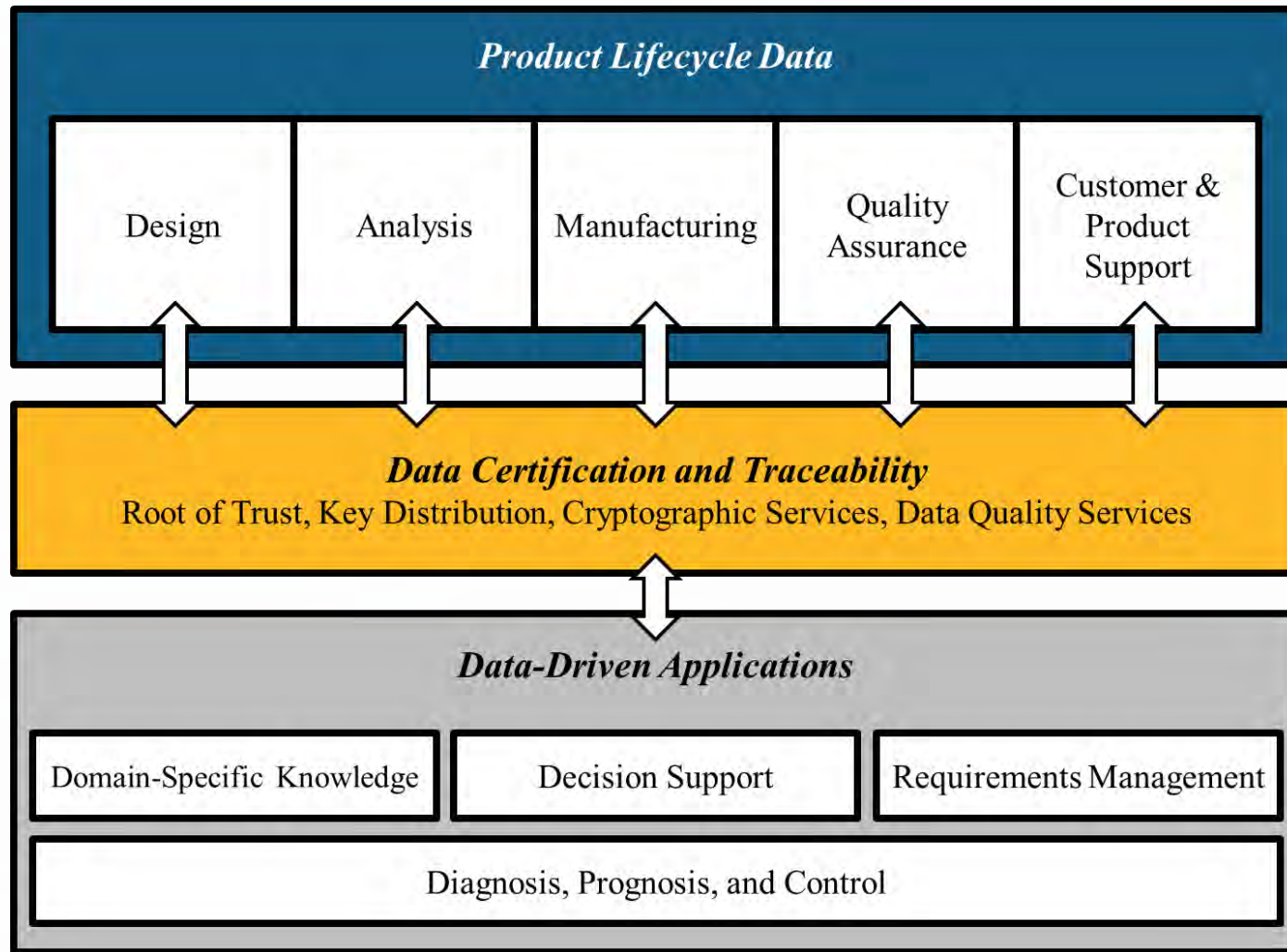
# Announcing...

## MFG.IO

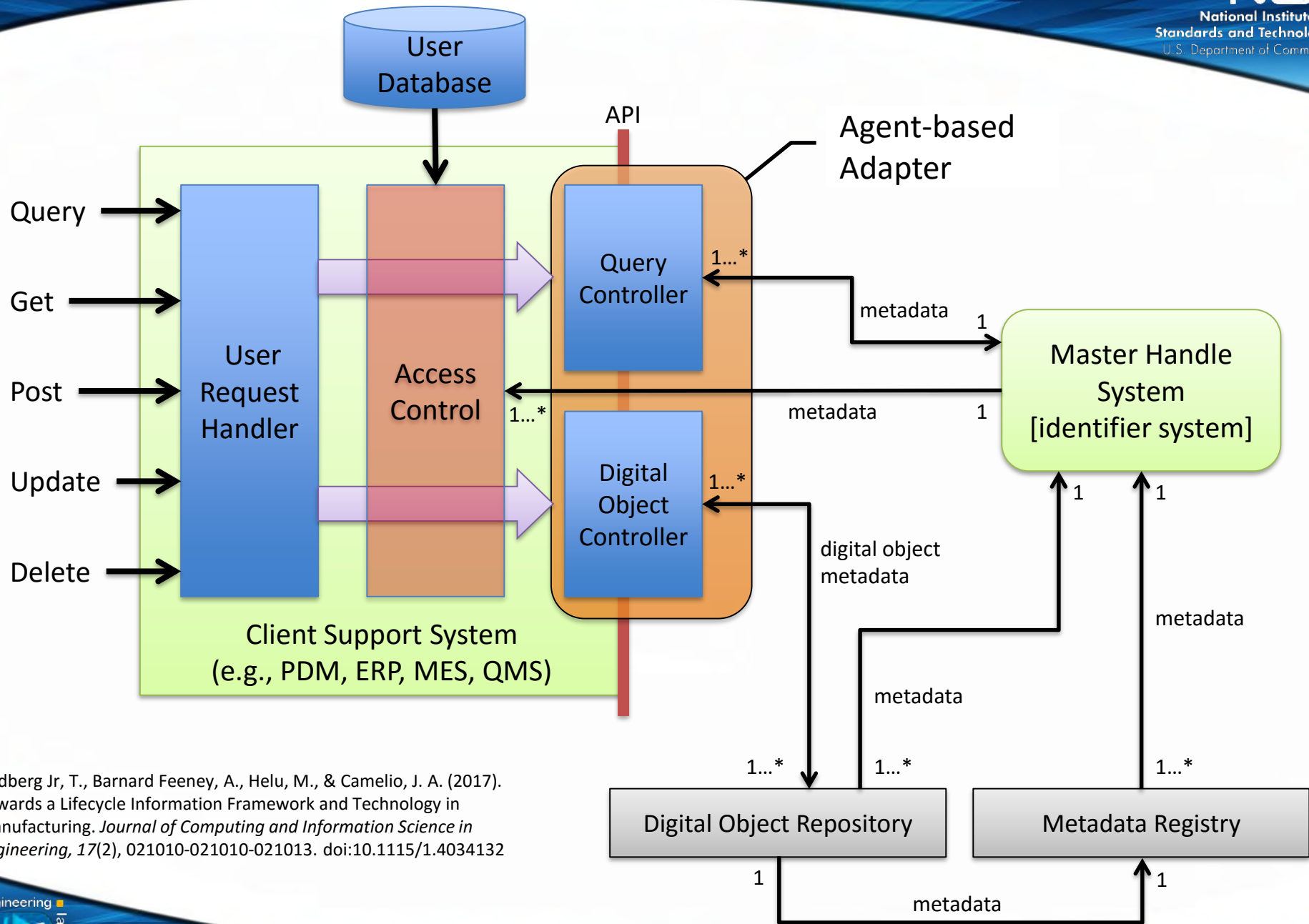


**Manufacturing Handles: Spinning the Digital Thread of Connected Enterprises**

# Lifecycle Information Framework and Technology



Hedberg Jr, T., Barnard Feeney, A., Helu, M., & Camelio, J. A. (2017). Towards a Lifecycle Information Framework and Technology in Manufacturing. *Journal of Computing and Information Science in Engineering*, 17(2), 021010-021010-021013. doi:10.1115/1.4034132



Hedberg Jr, T., Barnard Feeney, A., Helu, M., & Camelio, J. A. (2017). Towards a Lifecycle Information Framework and Technology in Manufacturing. *Journal of Computing and Information Science in Engineering*, 17(2), 021010-021010-021013. doi:10.1115/1.4034132

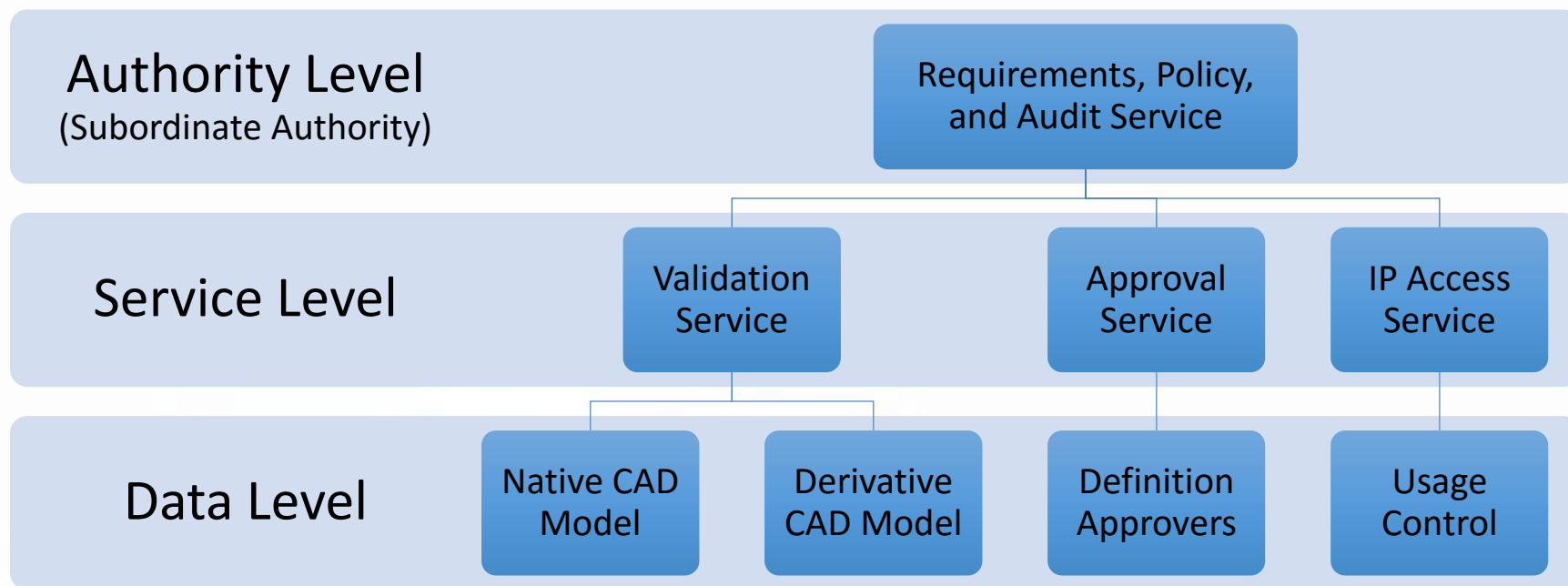
# Trustworthiness in Certificates and Blockchain

Leveraging X.509 Private Key Infrastructure and Privilege Management Infrastructure, coupled with Blockchain, as an all-in-one solution

**A system based on Authorization with embedded Authentication.**

(what the data is)

(how the data can be used)

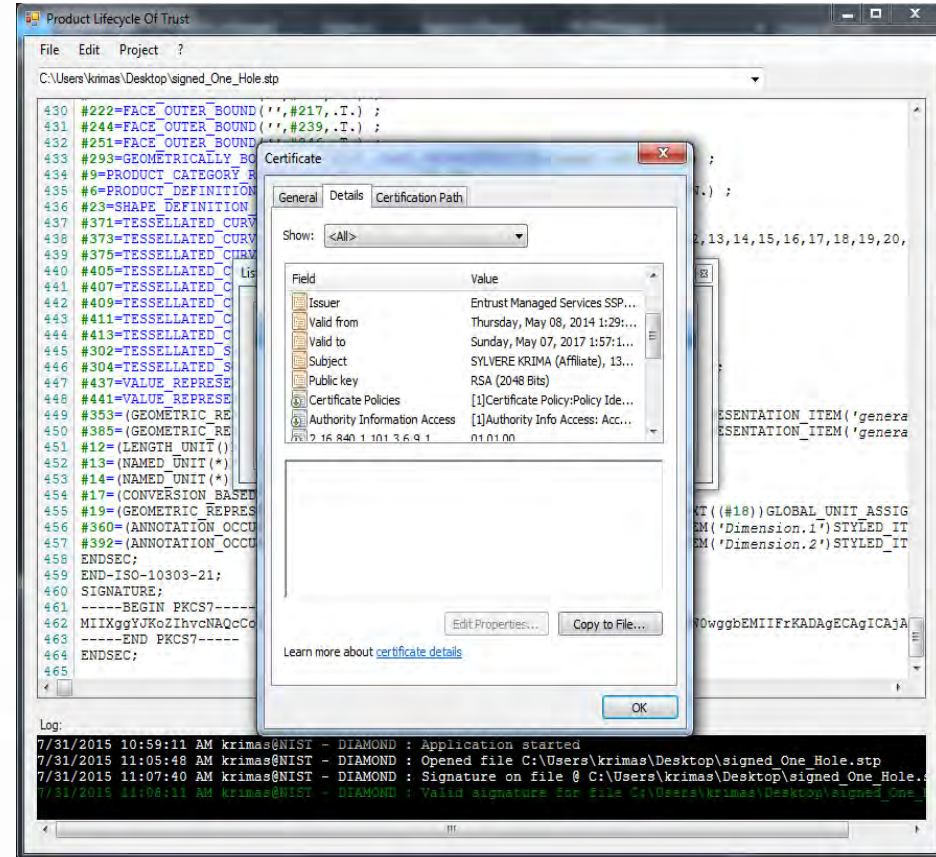


**Public Working Group on Blockchain for Manufacturing is Forming Now!**

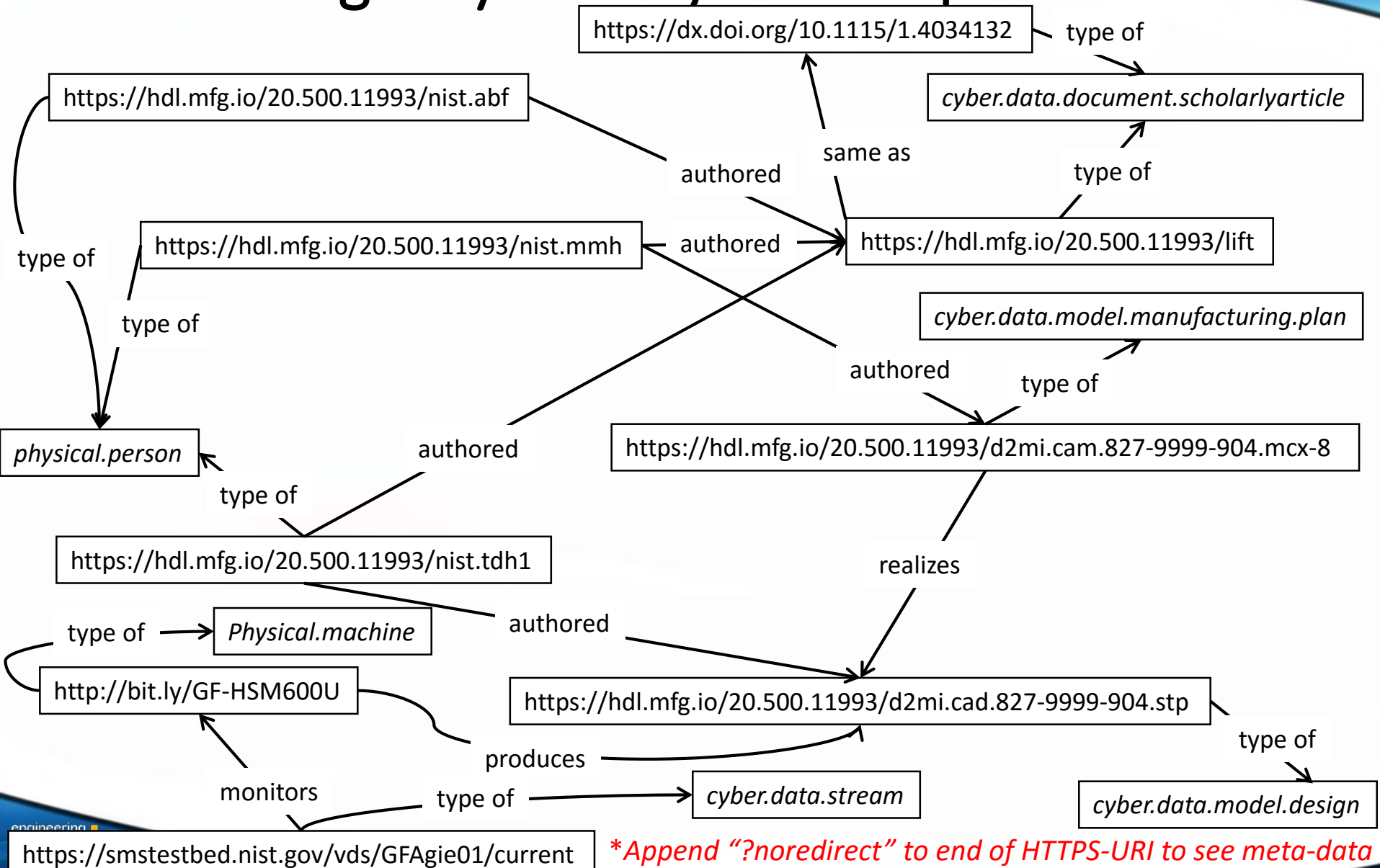


# Digital Manufacturing Certificate Toolkit

- Toolkit includes a User Interface and API for Reading, Writing, and Verifying digital signatures in models
- Supports G-Code (ISO 6983), QIF 2.0, PDF/PRC, and STEP P21 formats
- Toolkit and source code available at: <https://github.com/usnistgov/DT4SM>



# Generating a Cyber-Physical Graph



*\*Append "?noredirect" to end of HTTPS-URI to see meta-data*



# INNOVATION IS...

*...MOVING FROM INFORMATION SILOS...*

*...TO LINKED DATA...*

*...WITH BUILT IN TRUST AND TRACEABILITY...*

*...DRIVING APPLICATIONS!*

***Stay tuned for public demonstrations  
throughout Fiscal Year 2018***

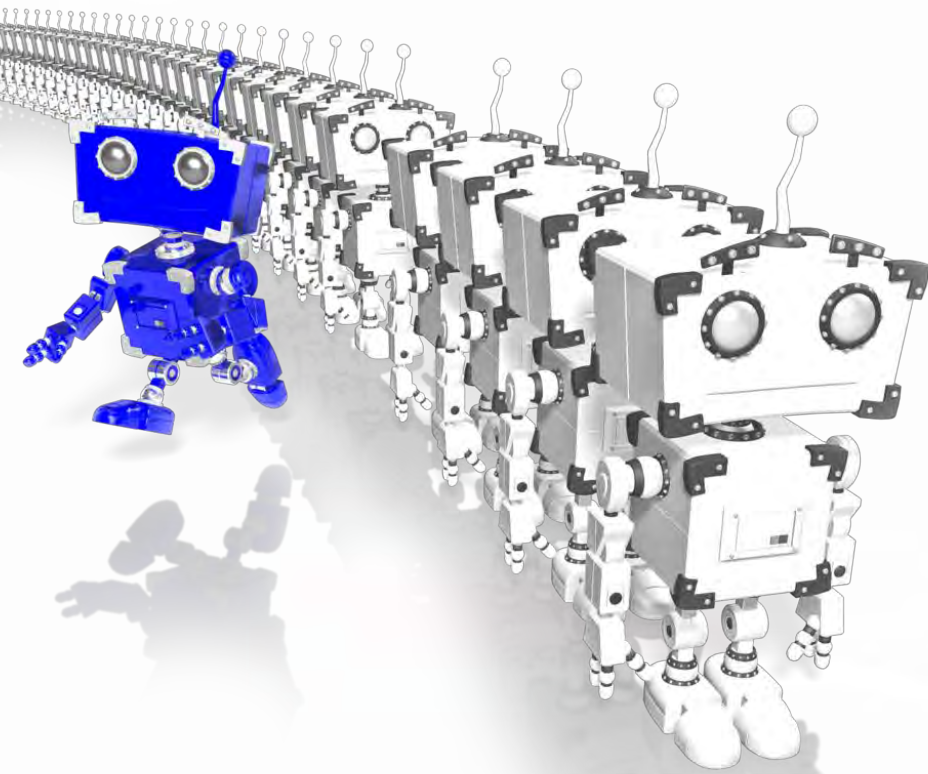
In summary...

# Economic Value Add...

Conservatively, \$100 Billion annual savings is available to industry through the adoption of open-standards, model-based methods and advanced manufacturing



# Think Differently...



Seize the opportunity to invert the paradigm and create a foundation for a multi-viewpoint, federated enterprise supported by domain-specific knowledge





# Questions?



---

Thank you for your kind attention!

Thomas Hedberg

[thomas.hedberg@nist.gov](mailto:thomas.hedberg@nist.gov)

Digital Thread: <https://go.usa.gov/xNP8x>

SMS Test Bed: <https://smstestbed.nist.gov>

My Publications: <https://go.usa.gov/xNP8R>

Supplemental graphics used in this presentation were provided by PRESENTERMEDIA

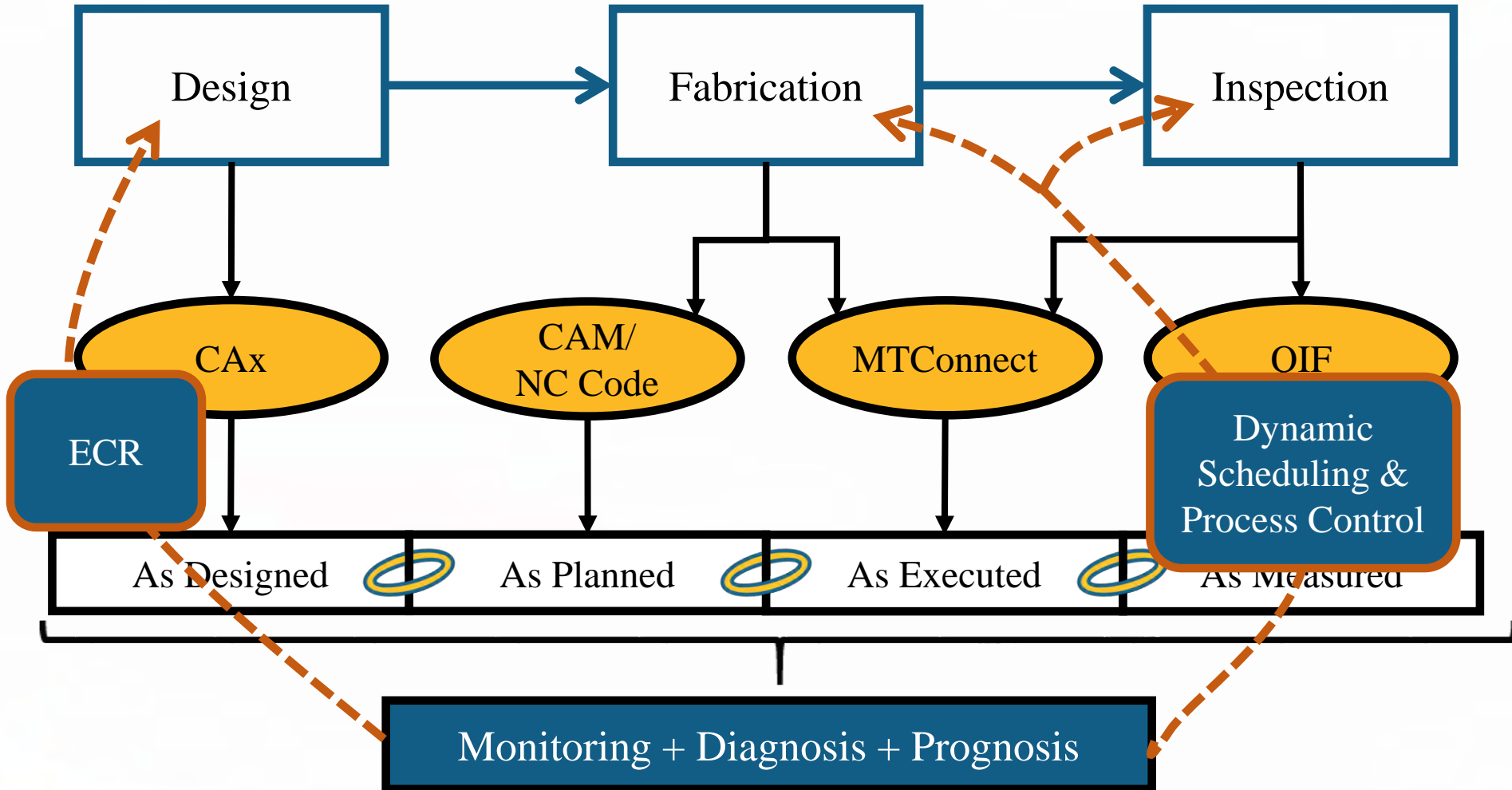


# Backup

Help!



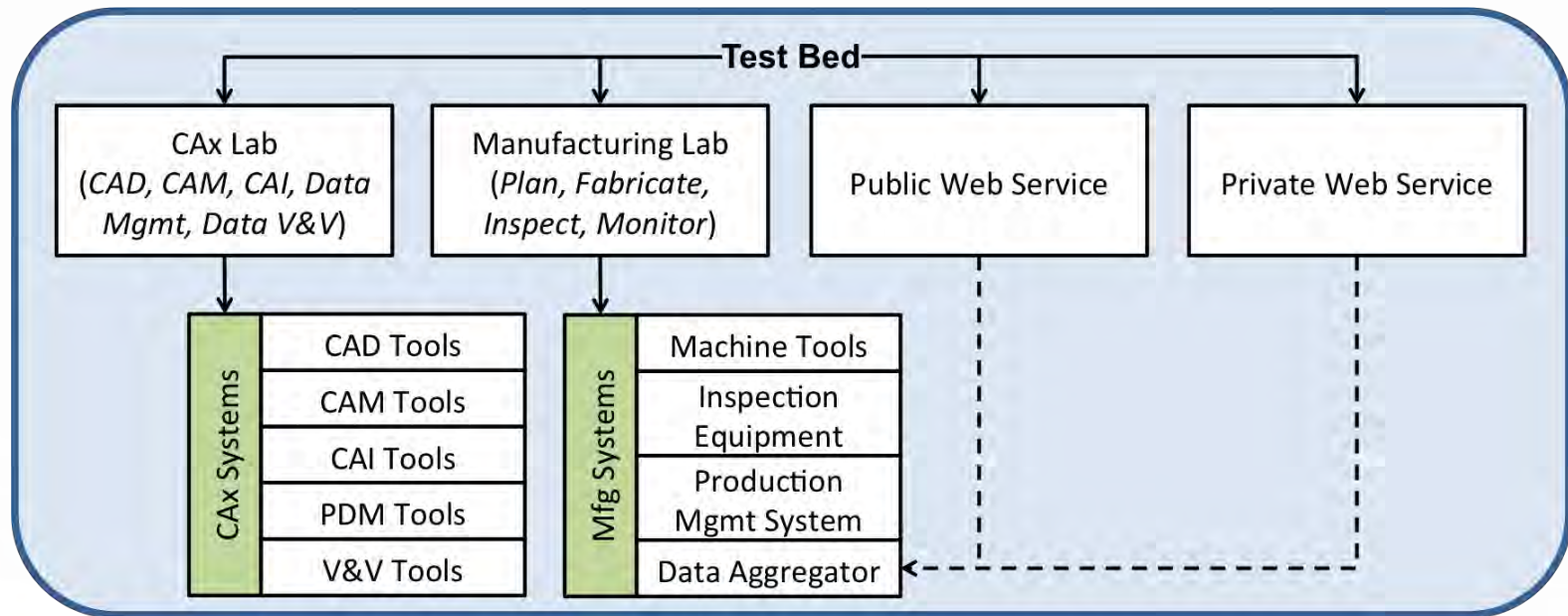
# Data Collection and Aggregation



# NIST Smart Mfg. Systems Test Bed

## Goals:

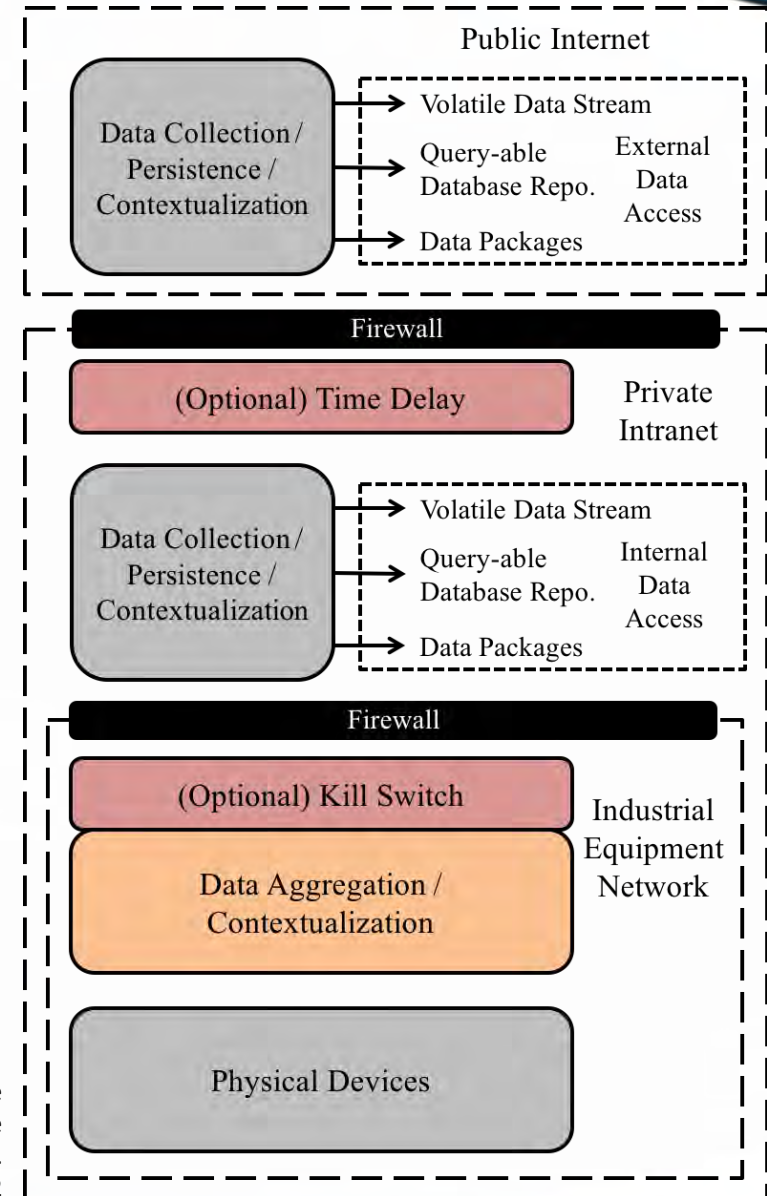
- Reference architecture and implementation
- Rich source of data for fundamental research
- Physical infrastructure for standards and technology development
- Demonstration test cases for education



<http://smstestbed.nist.gov>

# 4-Tier Architecture

- Designed as a four-tier architecture
- Implemented across three networks
- Provides segregated access to internal and external clients



Helu, M., Hedberg Jr, T., & Barnard Feeney, A. (In Press). Reference architecture to integrate heterogeneous manufacturing systems for the digital thread. *CIRP Journal of Manufacturing Science and Technology*. doi:10.1016/j.cirpj.2017.04.002