An IoT Enabled Factory



# **Madeline Salazar**

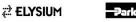
Advanced Manufacturing & Technologies
Northrop Grumman Aerospace Systems

# Madeline Salazar

- Area of Focus at Northrop Grumman: Digital Technologies
  - Industrial Internet of Things
  - Augmented and Virtual Reality
  - Digital Twin & the Digital Thread
- Background:
  - Manufacturing of Spacecraft and Aircraft
  - MR&O
  - Educational Outreach















# Agenda

- What is Industrial IoT (IIoT)?
- Manufacturing Data Challenges
- The Values of a Connected Factory
- Northrop Grumman Corporation IoT Development
- IoT Challenges









# Industrial Internet of Things (IIoT)

- Network of physical devices, vehicles, buildings and other items - embedded with electronics, software, sensors, actuators, and network connectivity that enable these objects to collect and exchange data
- Growth potential by implementing IIoT will generate \$12 trillion of global GDP by 2030<sup>2</sup>
- Enable rapid manufacturing of new products, dynamic response to product demands, and realtime optimization of manufacturing production and supply chain networks, by networking machinery, sensors and control systems together<sup>1</sup>
- Future, successful companies will be able to increase their revenue through internet of things by creating new business models and improve productivity, exploit analytics for innovation, and transform workforce.<sup>2</sup>



b. Drawing that represents the Internet of Things. Includes connected objects, a drone with a 3km range, a connected plant. "Connect the world!", Wilgengebroed on Flickr 2012 – https://www.flickr.com/photos/wilgengebroed/8249565455/. This file is licensed under the Creative Commons Attribution 2.0 Generic license











I. Ersue, M; Romascanu, D; Schoenwaelder, J; Sehgal, A (4 July 2014). "Management of Networks with Constrained Devices: Use Cases".

<sup>2.</sup> Daugherty, Paul; Negm, Walid; Banerjee, Prith; Alter, Allan. "Driving Unconventional Growth through the Industrial Internet of Things" (PDF). Accenture. Retrieved 17 March 2016.

# The Values of a Connected Factory

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30-50% reduction of total Machine Downtime

#### **Asset Utilization**

- Routing flexibility
- Machine flexibility
- Remote monitoring and control
- Predictive maintenance
- Augmented Reality for MRO

45 - 55% increase of productivity in technical professions through automation of knowledge

# Labor Efficiency

- Human robot collaboration
- Remote monitoring and control
- Digital performance management

Productivity increase by 3 - 5%

#### **Resource or Process Effectiveness**

- Smart energy consumption
- Intelligent lots
- Real-time yield optimization

Costs for inventory holding decreased by 20 - 50%

#### **Inventories**

- Batch size 1
- Real-time SC optimization

Costs for quality reduced by 10 - 20%

work

### Quality

- Digital quality management
- Advanced process Control (APC)
- Statistical process Control (SPC)

Forecasting accuracy increased to 85+%

# **Supply and Demand Match**

- Data-driven design to value
- Data-driven demand prediction

20 - 50% reduction in time to market

#### **Time to Market**

- Rapid experimentation
- Concurrent engineering
- Customer co-creation/ open innovation

10 - 40% reduction of maintenance costs

#### Service/ After-Sales

- Predictive maintenance
- Remote maintenance
- Virtually guided self-service

4. Industry 4.0 at McKinsey's model factories, Copyright © McKinsey & Company, Inc. April 2016 https://operations-excellence.mckinsey.com/files/downloads/2016/digital40modelfactoriesbrochure1.pdf







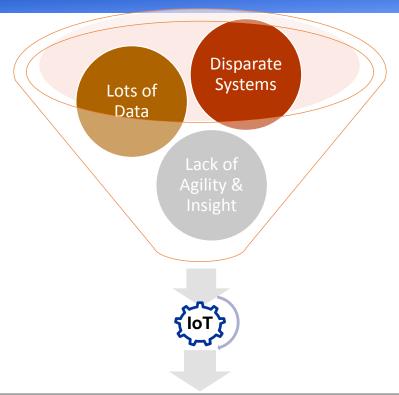






# **Manufacturing Data Challenges**

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Companies that have real-time visibility into metrics exhibit 10% better OEE

Companies with real-time visibility into Mean Time to Repair have 9% higher OEE

5. 2013-2014 Manufacturing Metrics that Really Matter Summary Report, © April 2014 MESA International and LNS Research, http://www.infinitygs.com/sites/infinitygs.com/files/files/Research/2013-2014 Metrics that Matter Summary Report -- Final.pdf

OEE = Overall Equipment Effectiveness



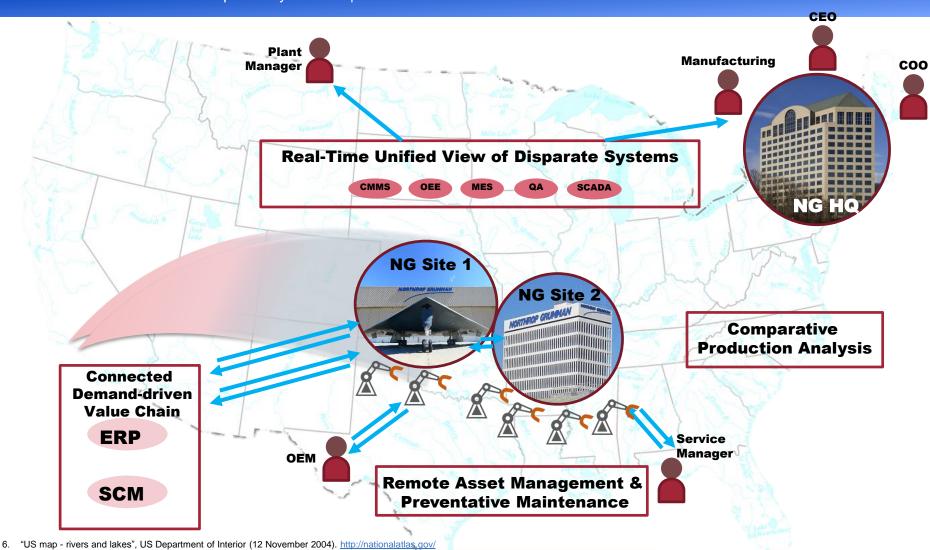








# A Smart Enterprise







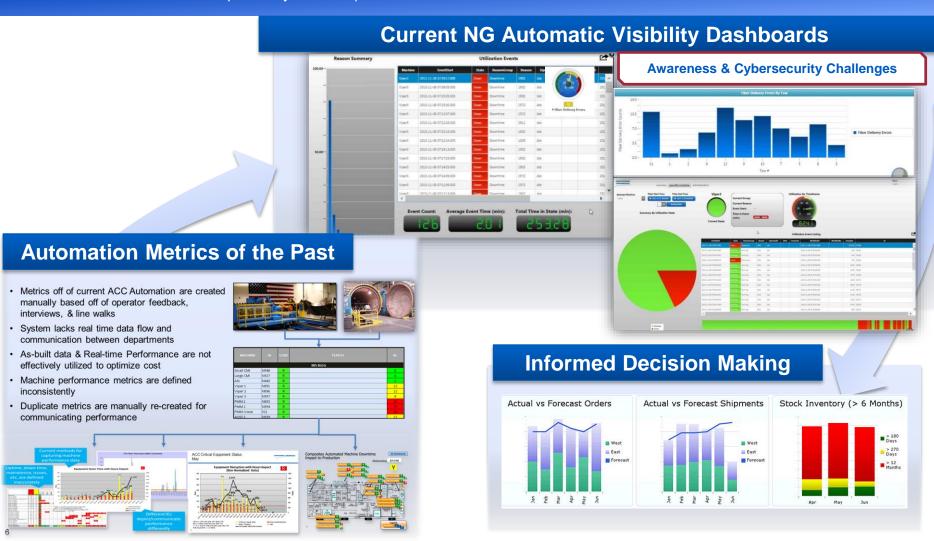






# Northrop Grumman Corporation Automated Visibility Metrics

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7. EngineerTech. "SharePointDashboard." N.p., Oct.-Nov. 2011. Web. <a href="https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg">https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg</a>. This file is licensed under the <a href="https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg">Creative Commons</a> <a href="https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg">https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg</a>. This file is licensed under the <a href="https://commons.pdf">https://commons.pdf</a> <a href="https://commons



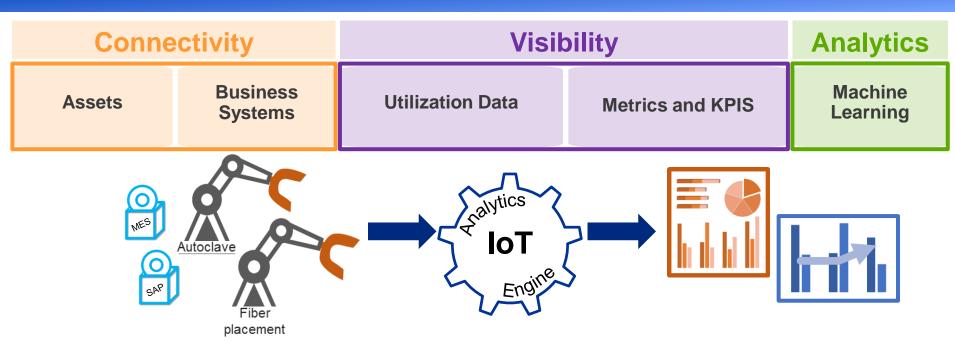








# Northrop Grumman Corporation IIoT **Development**



- Asset health: increase asset utilization
  - Condition based maintenance
  - Predictive and prescriptive maintenance
  - Machine vendor remote monitoring, diagnosis, and repair
- Visibility: rapid and informed decision making
  - Greater breadth, volume, and resolution of information
  - Information from beyond the WAN
  - Benefit from analytics

- **Energy management: minimize energy cost** 
  - Activity based costing
  - Peak demand charge avoidance, energy usage optimization
- Connected supply chain: customer intimacy, increase quality
  - Digital thread
  - Supplier and customer visibility and information exchange













# **Benefits**

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30-50% reduction of total Machine Downtime

#### Asset Utilization

- Routing flexibility
- Machine flexibility
- Remote monitoring and control
- Predictive maintenance
- Augmented Reality for MRO

Automation visibility

increase of

# Labor Efficiency

- Human robot collaboration
- Remote monitoring and control
- Digital performance management

Productivity

increase

by 3 - 5%

#### **Resource or Process Effectiveness**

- ·Smart energy consumption
- Intelligent lots
- Real-time yield optimization

Predictive-Prescriptive Maintenance

- •Real-time SC optimization

Costs for quality reduced by 10 - 20%

# Quality

- Digital quality management
- Advanced process Control (APC)
- Statistical process Control (SPC)

# **Supply and Demand Match**

- Data-driven design to value
- Data-driven demand prediction

**Quality Optimization** 

#### Time to Market

- Rapid experimentation
- Concurrent engineering
- Customer co-creation/ open innovation

#### Service/ After-Sales

- Predictive maintenance
- Remote maintenance
- Virtually guided self-service

Industry 4.0 at McKinsey's model factories, Copyright @ McKinsey & Company, Inc. April 2016 https://operations-excellence.mckinsey.com/files/downloads/2016/digital40modelfactoriesbrochure1.pdf

# ELYSIUM









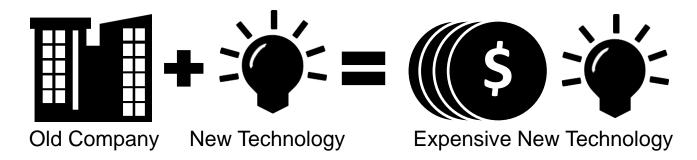








# **IIoT Challenges**



- Data is not always in the frame of reference
- Many data sources, formats, types
- Manufacturing process diversity
- Lack of system interoperability, flexibility, visibility
- Changing business, products, processes
- Demands on IT resources
- Deployment disruptions, risk, and cost
- Bridging/Merging IT and OT
- Cybersecurity













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# **Questions?**







# References

- 1. Ersue, M; Romascanu, D; Schoenwaelder, J; Sehgal, A (4 July 2014). "Management of Networks with Constrained Devices: Use Cases". Slide 3.
- 2. Daugherty, Paul; Negm, Walid; Banerjee, Prith; Alter, Allan. "<u>Driving Unconventional Growth through the Industrial Internet of Things"</u> (PDF). Accenture. Retrieved 17 March 2016. Slide 3.
- 3. Drawing that represents the Internet of Things. Includes connected objects, a drone with a 3km range, a connected plant. "Connect the world!", Wilgengebroed on Flickr 2012 <a href="https://www.flickr.com/photos/wilgengebroed/8249565455/">https://www.flickr.com/photos/wilgengebroed/8249565455/</a>, This file is licensed under the Creative Commons Attribution 2.0 Generic license, <a href="https://creativecommons.org/licenses/by/2.0/deed.en">https://creativecommons.org/licenses/by/2.0/deed.en</a>. Slide 3.
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- 7. EngineerTech. "SharePointDashboard." N.p., Oct.-Nov. 2011. Web. <a href="https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg">https://commons.wikimedia.org/wiki/File:SharePointDashboard.jpg</a>. This file is licensed under the <a href="https://creativecommons.org/licenses/by-sa/3.0/deed.en">Commons Attribution-Share Alike 3.0 Unported license, <a href="https://creativecommons.org/licenses/by-sa/3.0/deed.en">https://creativecommons.org/licenses/by-sa/3.0/deed.en</a>. Slide 7.







